



LOCAL FOOD IN OUR FUTURE

Wild Center
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Bio- Regional : Local & Regional

North East Economy Partnerships are necessary for sustainable business models.

What is Farm to Table?

The intentional establishment of buying relationships with local agricultural providers

What are the Benefits?

- Supports local farmers and the local economy
- Provides access to fresh, delicious and nutritious products
- Conserves energy
- Fosters interconnectedness and community
- Celebrates the diversity that exists in the local environment
- Promotes sustainable agricultural practices
 - Resource conservation
 - Chemical/pesticide/hormone reduction
 - Healthy working conditions



Challenges / Realities

- **Liability**

(Both Buyer & Seller)

- **Distribution**

(Collective Distribution of Goods)

- **Availability**

(Seasonal Limitations, Producer Quantities, Collective Goods Gathering)

- **Price**

(Cost of Production +/- Cost of Product)

- **Paradigm Purchasing**

(I buy from XYZ Distribution)

- **Paradigm Pricing**

- (I can't charge enough to cover the cost)



Who Buys Local Foods?



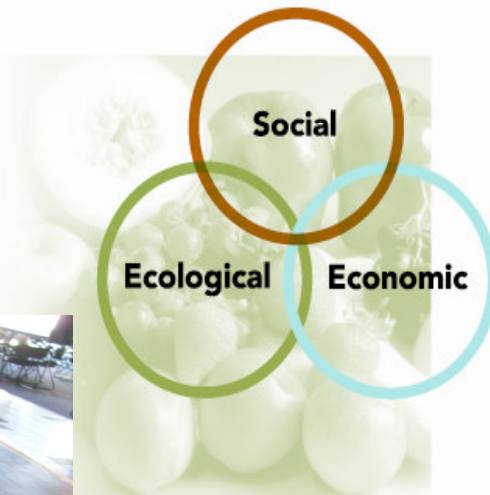
A Lot of Different People

Local Businesspeople, Chefs, Caterers, Nutritionists, Parents,
Gourmands, Environmentalists, Tourists, Social Justice
Advocates, Anti-Hunger Campaigns, Homeland Security,
Educators, Elderly Shoppers, Family Outings, Hobby
Gardeners, Special Dinners, Anthropologists, Seed Savers,
Artists, Photographers, Cultural Centers, Deal Seekers,
Cooperative Buying Ventures, Historians, Bird Watchers,
Neighbors. . .

STUDENTS

Education....

Each meal is a social & educational event



Creative Solutions

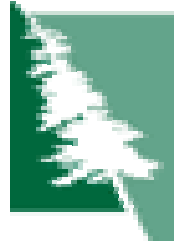
- Develop Relationships
 - (Farmers, Distributors, Farmers Markets, Chefs, Business Owners, Officials)
 - Lobby
 - (Seek Support)
 - Education
 - (Inform Your Self and Consumers...You Need to Be There To Learn)
- Network, Network, Network
 - (Great Minds Think Alike...)
- “Foot Prints in the Field”
 - (What are successful Models)
 - (Search the Net)



Some Local Partners



Paul Smith's College Maple Syrup



George Weston Bakery

Paul Smith's College Bakery



— Our Company —
Good Earth

