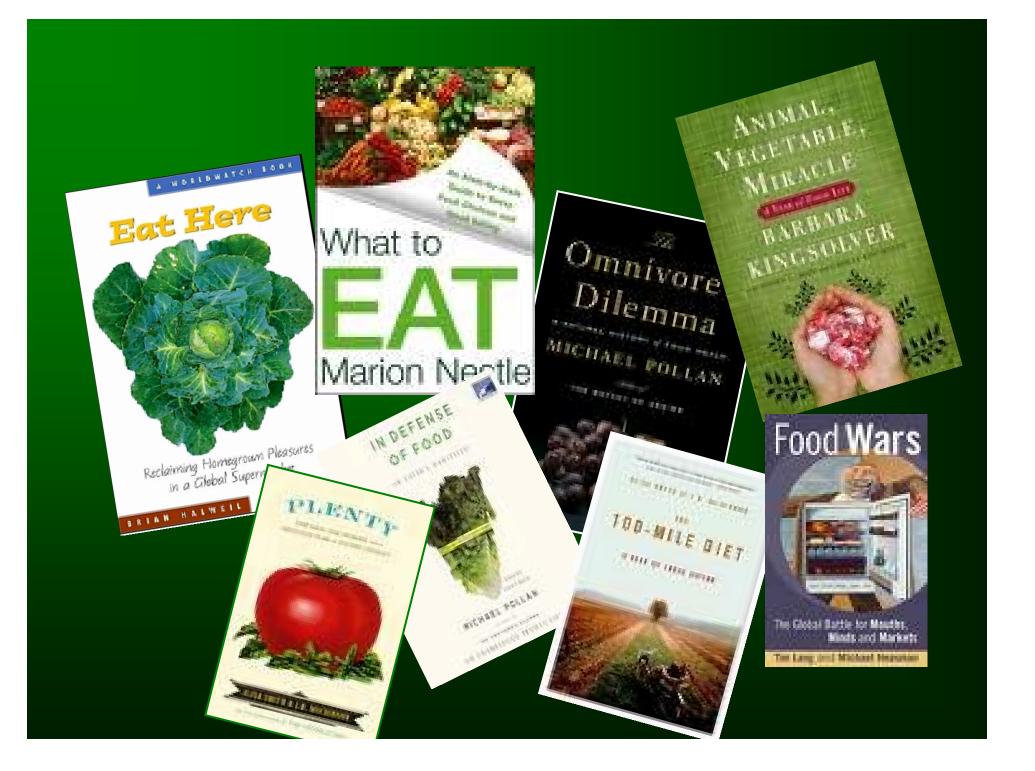


CaRDI ~ "Local Foods II" ~ Tupper Lake, NY Friday April 18th, 2008



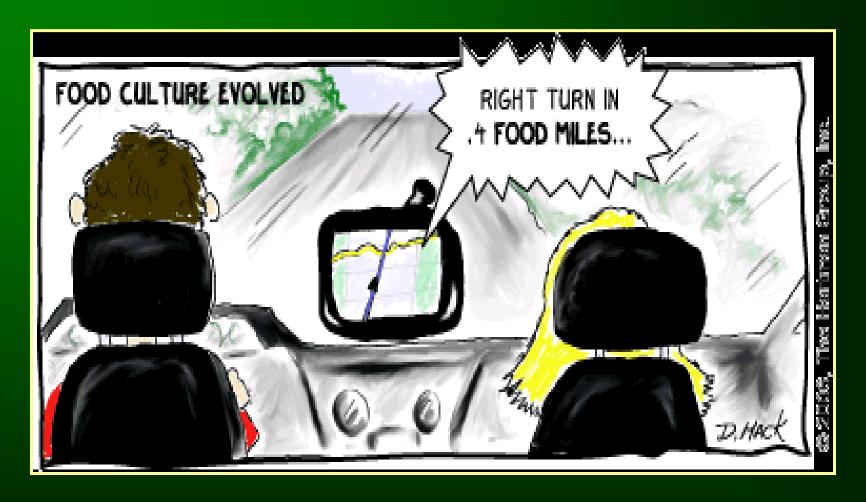
Presentation Outline

- Consumer Interest
- Food Systems and Health
- Consumer Implications

"Locavore"

- 2007 Oxford American Dictionary Word of the Year
- Conceived in San Francisco, CA
- "a group of concerned culinary adventurers... making an effort to eat only foods grown or harvested within a 100 mile radius of San Francisco..."

"Food Miles"

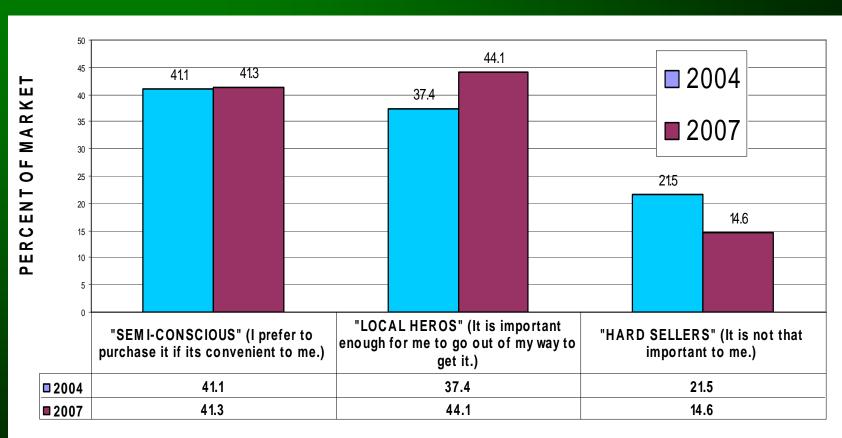


'Food Miles' coined by Tim Lang, Professor of Food Policy, City University's Centre for Food Policy, London

Local vs. Imported Produce

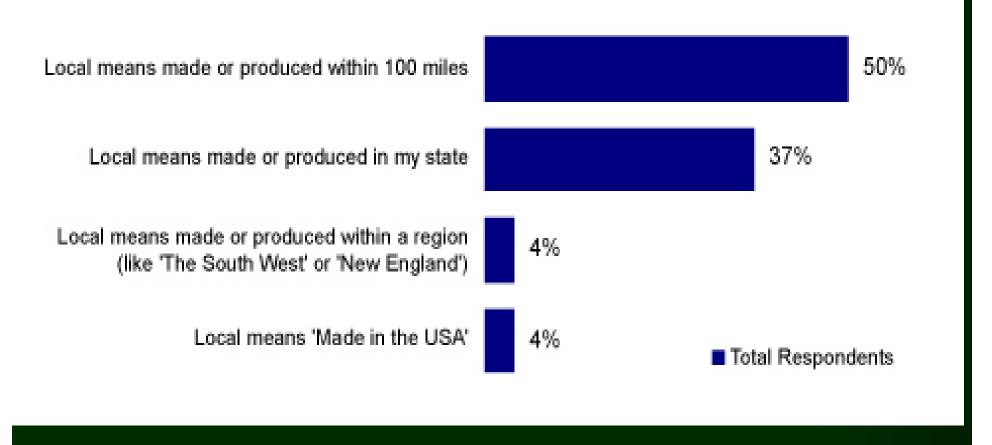
- Northeast Consumers:
 - -Local produce is fresher (88%)
 - -Local produce looks better (60%)
 - -Local produce tastes better (62%)

Empire State Poll Results



MARKET SEGMENT

Local Food: What does it mean?



Consumer Understanding of Buying Local. The Hartman Group, Inc. February 2008. www.hartman-group.com/publications/reports/47

Local Food: What does it mean?

- A healthier lifestyle and a way for consumers to indulge in gourmet food experiences
- Traveled shorter distances
- Fresher
- Less pesticides
- Higher quality
- More authentic than "mass produced" or imported

Consumer Understanding of Buying Local. The Hartman Group, Inc. February 2008. www.hartman-group.com/publications/reports/47

Local Trumps Organic

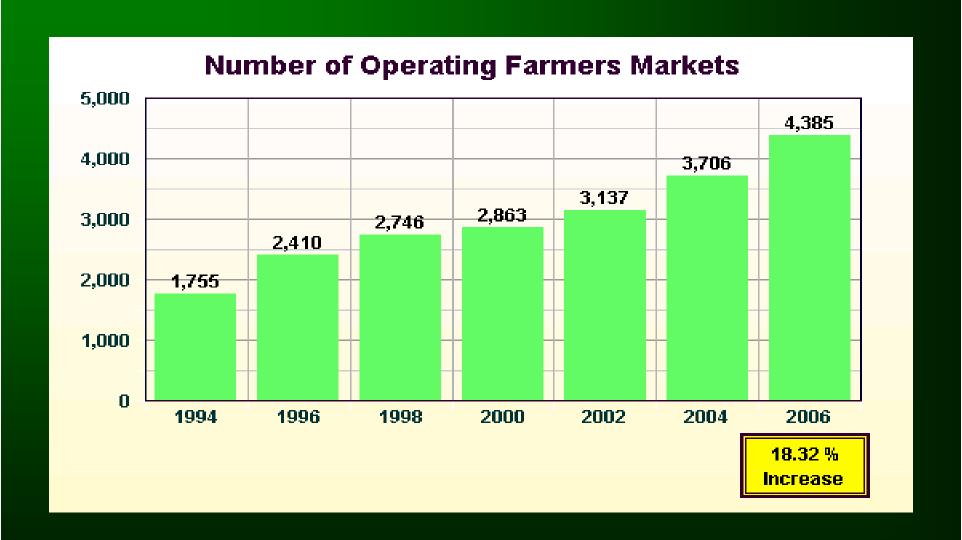
- For a growing number of consumers, local is more important than organic
- 55%: "locally grown" affected their food purchases
- 38% "organically grown" influenced food choices

Narrow, Broad Views of Organic

- Foods grown without use of conventional chemical-based pesticides or fertilizers
- Short hand for:
 - "better tasting"
 - "healthier"
 - "more real"
 - "less processed"
 - "fresh"
 - "local"
 - "sustainable"

http://www.hartman-group.com/products/HB/2006_11_01.html

U.S. Growth in Farmers Markets



Community-Based Food Systems

- "Locally owned and controlled, environmentally sound and health promoting." (WKKF)
- Community Supported Agriculture Farms
- Community Gardens
- Small Scale Food Processing
- Community Kitchens
- Farm to Table
- Farmers' Market Nutrition Program, Food Stamps

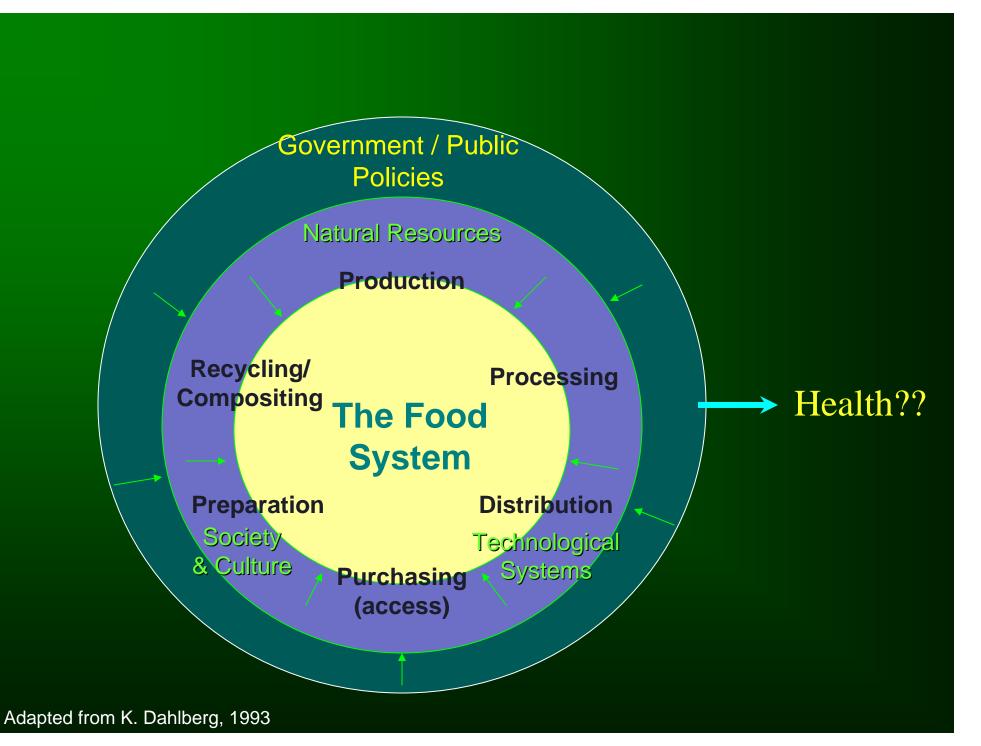


The late Robin Van En (right) and other Indian Line members divide shares following a harvest

http://www.ams.usda.gov/farmersmarkets/FarmersMarketGrowth.htm

Growth in Local Food Sales

- Nationally, local food is one of few growth sectors in the food industry.
- "Local produce will become a \$7 billion business within the next four years as supermarkets, restaurants, schools, and corporate cafeterias begin buying their fruits and vegetables closer to home."

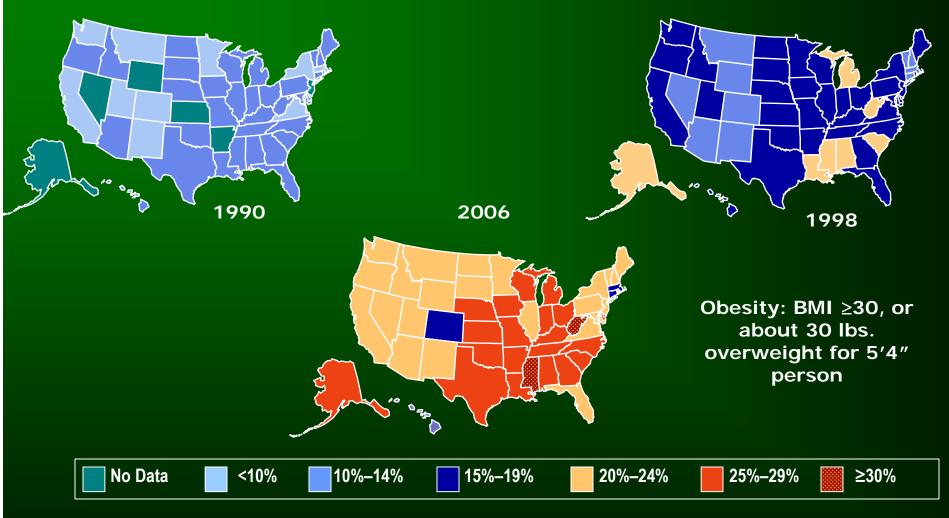


Nutrition and Health

- Obesity
- Diet Quality
- Diet related diseases
- Food Insecurity

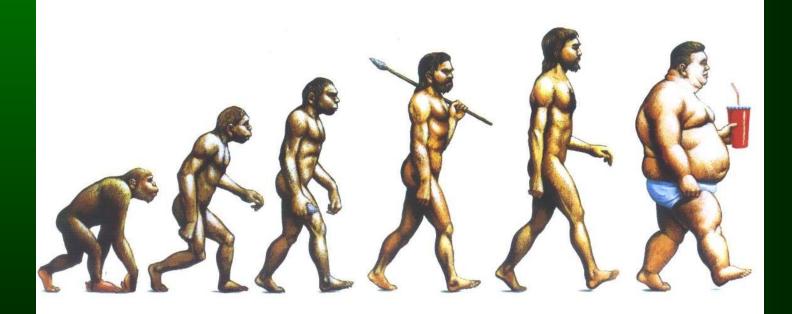
Obesity Among U.S. Adults

BRFSS, 1990, 1998, 2006



DHHS Center for Chronic Disease Prevention and Health Promotion. U.S. Obesity Trends 1985–2006http://www.cdc.gov/nccdphp/dnpa/obesity/trend/maps/

The shape of things to come



Typical American Diet

- Too high in saturated fat, sodium, and sugar
- Too low in fruits, vegetables, whole grains, calcium, and fiber
- 2% of children meet Food Guide Pyramid serving recommendations

Diet, Morbidity and Mortality

- Diet contributes to four of the six leading causes of death
 - heart disease
 - diabetes
 - obesity
 - hypertension
 - stroke
 - osteoporosis

Today's Nutrition Paradox: Overfed and Undernourished

	Recommended	Reported
Food Group	(#/wk)	(#/wk)
Grains	12.26	10.58
Vegetables	31.56	13.31
Fruit	24.48	11.40
Milk Products	42.39	18.81
Meat/Beans	13.29	13.31
Fats/Sweets	6.63	38.65

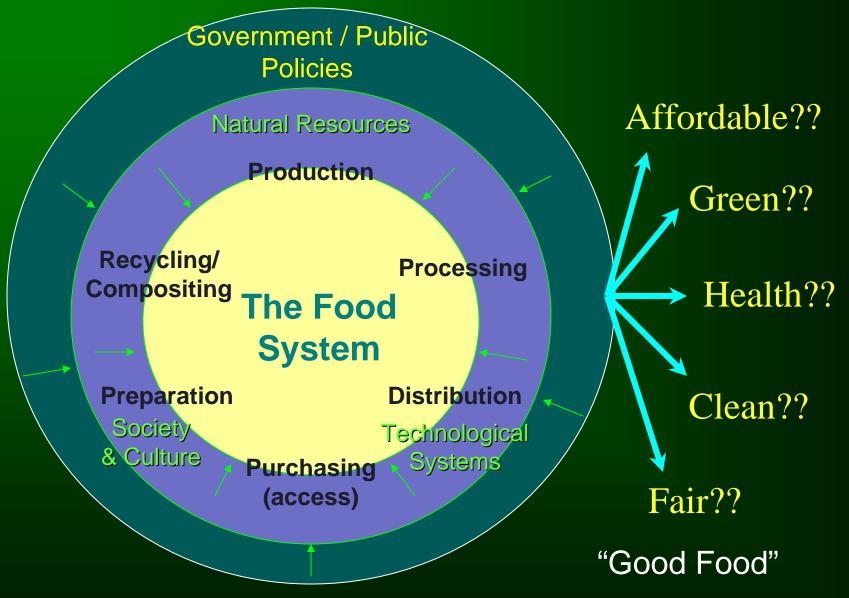
Food Insecurity

Today, one in every five
Americans participates in at
least one food and nutrition
assistance programs. In 2006,
> 60 percent of USDA's
budget supports 15 programs.

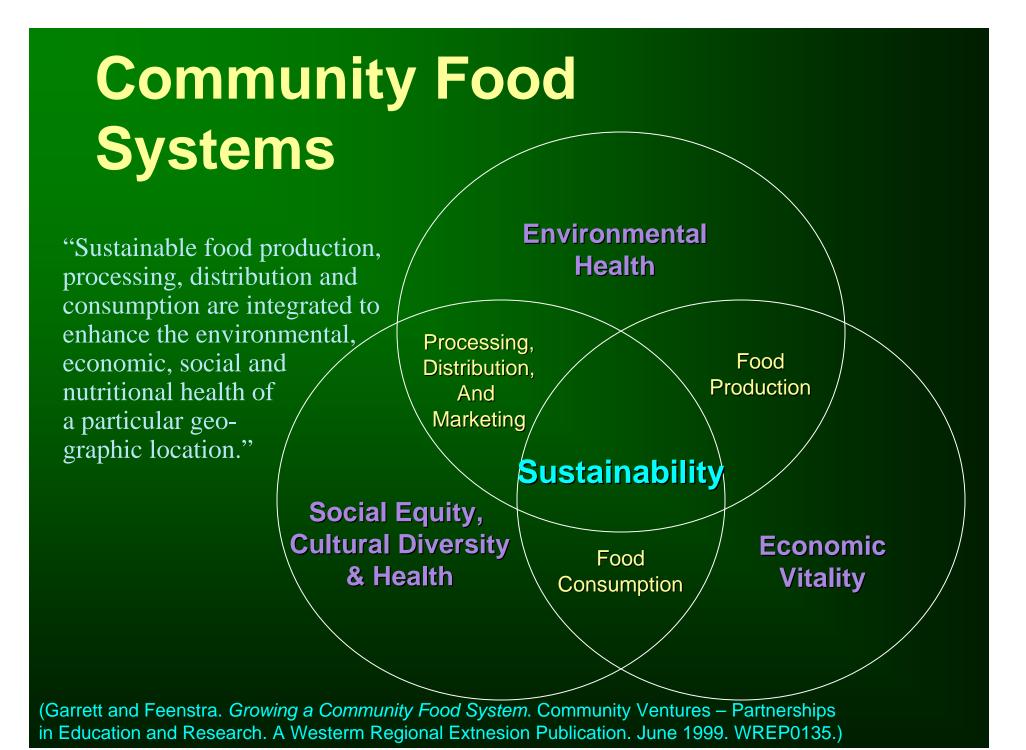
USDA/ERS, Food Assistance Landscape for FY 2006. Feb. 2007



Food System Goals: Beyond Health



Adapted from K. Dahlberg, 1993



Sustainable Diets

- Sustainable diet: "one that would not only be healthful but be conservative, that is, not wasteful of natural resources. One that would provide economic benefits to more, rather than fewer people and would strengthen rather than weaken communities."
- "A diet composed of foods chosen for their contribute not only to health, but also to the sustainability of the U.S. agricultural system."

Categories of Local Food Claims

- Health
- Taste and Freshness
- Economic
- Environmental
- Social
- Safety and Security

Local Food: Fresher, More Nutritious?

- "It is fresher than anything in the supermarket and that means it is tastier and more nutritious"
 - (Local Harvest 2006)
- "Because foods begin losing nutritional content at the moment of harvest, fresher local foods retain more nutritional value"
 - (Iowa State University Extension 2005)
- "Local food is fresher, more nutritious, and tastes better than food picked before it's ripe and shipped long distances"
 - (Land Connection 2006)

Post-Harvest Factors

- Harvest at the incorrect maturity stage
- Careless handling: harvest, during packing, shipping
- Poor sanitation
- Delays to cooling or sub-optimal cooling
- Shipping/storage above or below optimal temperature
- Lack of proper relative humidity

Post-harvest Handling

Higher than optimal temperature rates

Higher respiration rates

Greater quality degradation

Ripeness Matters

Blackberries

Stage picked Anthocyanins

(per 100 gms)

Green 74 mg

Ripe 317 mg



Siriwoharn et al. 2004. *J. Agric. Food Chem.*, 52 (26), 8021 -8030, 2004. 2004 American Chemical Society Influence of Cultivar, Maturity, and Sampling on Blackberry (*Rubus* L. Hybrids) Anthocyanins, Polyphenolics, and Antioxidant Properties

Variety Matters

- Conventional markets favor yield, growth rate, and shipability
- Cost of Commercial traits: nutritional quality.
- Varieties differ in appearance and taste, as well as their vitamin, mineral, and phytochemical content.
- Farmers selling direct likely to prioritize taste and nutritional quality over durability when making varietal decisions.
 - [i] Halweil B. Critical Issues Report. The Organic Center. September 2007
 - [ii] Howard LR, Pandijaitan N, Morelock T, Gil MI. J Agric Food Chem. 2002; 50: 5891–5896.
 - [iii] Liu M, Li XQ, Weber C, Lee CY, Brown J, Liu RH. J Agri Food Chem. 2002; 50 (10): 2926–2930.
 - [iv] Kopsell DA, Kopsell DE. *Trends Plant Sci.* 2001; 11(10): 499–507.

Is Local More Nutritious?

✓ It Depends

- Point of comparison
- Control for all variables except source
 - Variety, Post-harvest handling
 - Time in transit will likely vary
- Or consider entire diet
 - Based on local foods
 - Based on conventional availability

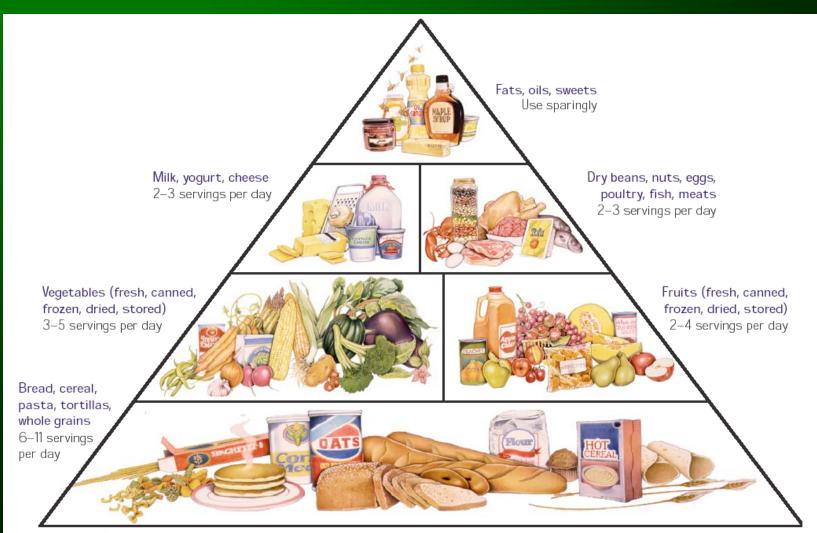
Response from Nutrition Education

- Incorporate community food systems, food security issues into nutrition and dietetics education
- Integrate food system considerations into professional practice
- Imbed cost considerations into dietary advice
- Contextualize dietary advice
 - Regional, state, provincial food guides
 - Dietary guidelines enable seasonal and form variation

Objectives of a Regional Food Guide for the Northeast

- Increase awareness of and participation in the NE food system.
- Promote healthful, enjoyable, and local seasonally varied diets.
- Increase diversity of crops and animals produced in the region.
- Enhance Agricultural sustainability in the NE: environmental, economic, community.

Northeast Regional Food Guide



Link Between Health and the Food System

- Promote critical thinking
- Include environmental, social, and economic implications into nutrition education
- Increase capacity for Food System Assessment
- Foster Food Citizenship



Local Foods, Local Solutions

An Abridged Guide of Programs to Increase Consumption of Local Farm Products in New York State

August 2007

Thank You



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